

Activity Information Voices in Pictures

Name of Activity	Values auction
Language(s)	All
Suggested Level	From A2
Suggested Objectives	<ul style="list-style-type: none"> - Vocabulary building; - Creativity awakening;
Procedure	<ol style="list-style-type: none"> 1. The learners take a close look at different pictures of a market and say their different associations with that word. The teacher writes them down and brings up different meanings of the word “market”, f.i. market in economics, market as a marketplace. 2. The teacher starts a discussion focused on different methods of selling goods: Cold calling; Consultative selling; Direct selling; Needs-based selling; Yard Sales; Auctions; Open source, Barter, etc. 3. The teacher asks about the idea of an auction or explains that it is where people bid money for items. The person who bids the most gets the item in return for paying what she/he bid. 4. The teacher explains that they are going to auction off certain items. <ul style="list-style-type: none"> • Each of the learners will have 1000 zł in play money to spend. • Every learner can bid any amount up to 1000 for an item. They must bid in quantities of 50 or more. So that means they can bid 50 or 100 or 150 and so on. • If one makes the highest bid for an item, she/he pays for it. Once money is gone, one cannot bid on additional items. 5. The teacher starts a discussion: <ul style="list-style-type: none"> • Judging from the bidding, which items were most valuable? Which were least valuable? Why? • Do you think an item was most valuable if lots of people bid on it or if it went for the most money or both? Why? • Was there an item you really wanted that you couldn't purchase in the auction? • Are you satisfied with what you bid on? Do you feel that your bidding accurately reflects what you most value in life? • Were there any items that no one seemed interested in buying? If so, why do think no one was interested in it (them)?
Other Comments	To find more exercises please go to the project website of “Voices in Pictures”: www.voicesinpictures.eu

VALUES FOR AN AUCTION:

Looking good
 Religious beliefs
 Being physically strong
 Being healthy
 Feeling safe
 Making a lot of money
 Finding the right person to love
 Friendship
 Success
 Fame
 Traveling around the world
 Having lots of possessions
 Being courageous

Respect
 Good family life
 Knowledge
 Being honest